



CONVENER REPORT

Committee for International Trade 2021-2022 At 3rd **Managing Committee Meeting to be held at** **Indore on 26th & 27th June 2022**

I thank our president for nominating me for this post and thank my team members for cooperation and support.

Last 18 months have been very unpredictable times for paper Industry and traders and rates have jumped to unseen levels and due to war and high oil prices rates are not seeing any reversal.

Current prices are around June - 2022:-

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| 1. Hard Wood Pulp | - 960 to 1000 USD |
| 2. Soft Wood Pulp | - 1100 To 1200 USD |
| 3. Wood Free Paper | - 1100 USD |
| 4. Coated Paper and Board – China | - 1100 USD |
| 5. Hi Bulk Board | - 1250 USD |
| 6. Coated Korea / Indonesia | - 1250 USD |
| 7. News Print | - 950 USD |

Imports of copier paper not happening since past two years due to BIS requirements for foreign mills, now we understand that mills are in final stages of getting the BIS certification and Imports will start from September – 2022.

Exports of Paper and Boards are at with all time high in 2021-2022. Exports have been around 2.8 million tons and Imports around 1.75 Millions tons .

Central Government has amended import policy of paper from “Free” to Free subject to compulsory registration under paper Import monitoring system PIMS under chapter – 48. Compulsory registration by importers in an online system for import of items under Annexure - A and obtain an automatic registration number by paying fees from October -1 – 2022. All these hurdles created by Industry to discourage Imports and keep on increasing prices.

Now you understand why such frequent price increase by mills. Major Exports to Middle East, Africa, Asian Countries etc.

Imports from Europe, USA etc. very much disturbed due to war , container shortages, supply chain destructions etc. at least for 2022.

April group has announced a new board mill at Indonesia with capacity of 1.2 million tons and will start by end of 2023.



Indian rupee has depreciated from 74rs in Jan 2022 to around 78.30 in June – 2022 around 5.5% and may hit above 80rs in next Quarter.

Happy to inform you that we had a very successful trip to Dubai - UAE in march 2022 with 40+ Delegates from all India. It was a mix of Expo2020, paper Exhibition , convertors visits, Networking , fun etc.

Second day we visited the exhibition – paper one show where most of the UAE based mills and some Africa mills and converters had their stalls and main officials and we had very good interaction and connects at one place with all mills with their samples, presentation, Top officials etc



After that we all proceeded to Dubai Expo 2020 which was one of a kind event and once in a life time opportunity. More than 190 countries had their stalls and in 2 days we could hardly cover 30% of the Expo. India stall was the high light of the Expo 2020.



We had some mills officials from Middle East mills visiting our hotel to meet the delegation and offer their products for Indian markets once things normalize and settles down.

Next day we had officials visit to consulate General of India – Dubai – UAE the biggest consulate of India in sheer number of Indians handled. We had a very good meeting with Mr. K. kailmuthu consul (Economic Trade and commerce) – consulate General of India.



He addressed us on various issues and assured us of full help if we are interested to set up business there and help in putting paper and boards in exempt list in recently conclude India – UAE FTA.

After the meeting we honored our FPTA president there and Mr. Dipesh Laddha for hosting a great party for the delegation and helping in arranging the all visits in Dubai.

On 6th Day we had full day of visits to Big Global level convertors at Dubai.

First we went to Emirates Printing Press to where they welcomed us and had a nice presentation in their board room and taken around their facility with all top officials . They were requesting for material supply contracts with all of us.



Secondly we went to Quality Printing Services one of the oldest printing Homes and they invited lot of guests to address us from Trading Homes, Research Institutes, etc. They honored the whole group with gifts and took around the facilities and owner was ready for any webinar to address FPTA at large.





Evening we went to one of the Biggest convertors in all field M/s. Hot Pack having nearly 12 Big units and all the owners welcomed the whole group and showed us their facilities .They welcomed us for contracts to supply paper and Board.



The whole tour we had very good fellowship , Networking, sightseeing and a memorable tour.

Unless the International Market supplies of Newsprint / Woodfree / copier and coated grades normalizes we wont have any major correction of prices in India which will happen only after war is over, oil is down and supply chain is normalized.

A big thanks to all of you.

Thanking you,

Shekar chandak

Convener

Committee for International Trade - FPTA

